

### Data, Demographics and Mapping for Schools, Colleges and Universities



Peter Buckingham Managing Director Spectrum Analysis

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### Peter Buckingham



Peter Buckingham BSc GradDip MktMdl CFE CMC FIMC https://www.linkedin.com/in/peterbuckingham1 peterb@spectrumanalysis.com.au +61 411 604 921

Co-Founder and Managing Director of Spectrum Analysis Australia Pty Ltd, a boutique provider of quantitative geodemographic modelling, facts, data and analysis services based in Surrey Hills, Melbourne, Victoria Australia.

Bachelor of Science, Graduate Diploma in Market Modelling Certified Franchise Executive (CFE) of the Franchise Council of Australia Certified Management Consultant (CMC) and Fellow (FIMC) Institute of Management Consultants.



### **Chat Manager**



Dorianne Lyons Business Development Manager – Spectrum Analysis https://www.linkedin.com/in/doriannelyons doriannel@spectrumanalysis.com.au +61 409 178 315

### Please ask questions in the chat

Link to video recording of this webinar will be emailed to you

### Google Reviews welcome at

https://g.page/spectrum-analysis-aus/review



### **Questions Welcome**

1) Please add to chat or

2) Unmute and be ready to chat when your name is called

3) Contact me directly peterb@spectrumanalysis.com.au +61 411 604 921

4) Informative Google Reviews welcome at https://g.page/spectrum-analysis-aus/review



### Learning Outcomes

- how to identify school, college and university age populations around your educational facility
- how to find out what percentage of children attend Independent schools in your area
- understand the demographic attributes of local populations including socio-economic status and religious affiliations
- understand population forecasts by gender and age groups from 2021 to 2032
- other data available for making data-based strategic decisions for your school, college or university in the areas of marketing, enrolments, alumni and community development
- see how these data sources can assist a school, college or university make data-based decisions



### **Discussion points**

- Why have a Strategic Plan?
- Why have a Marketing Plan?
- Should it be Quantitative and Qualitative?
- What Quantitative components can we use?
- What information should a school consider?
- Password protected mapping



### Publically available Data to understand

- Census 2016 & 2021 upcoming census and dates
- Census data related to type of school attended
- ABS population projections 2017 2032
- Socio Economic Index for Areas (SEIFA)
- MySchools + ACARA data



### Your information

- 2021 (or 2022) students
  - DOB, address, feeder school, class year, use school buses?
- Past students
  - we normally suggest 2016 (previous Census)
- Future enrolments
  - DOB, address feeder school (if known), year of admission and class year
- Alumni
  - Year left school, current contact details if available
- Bus Lines and student users



# Examples of information and applications



Suburb : Mosman State : New South Wales Population : 28,475 SEIFA: 1,165 Pre-school Males : 217 Pre-school Females : 259 Infants-Primary Government Males : 523 Infants-Primary Government Females : 524 Infants-Primary Catholic Males : 146 Infants-Primary Catholic Females : 198 Infants-Primary Other Independent Schools Males : 480 Infants-Primary Other Independent Schools Females : 319 Infants-Primary Total Males : 1,223 Infants-Primary Total Females : 1,105 Secondary Government Males : 182 Secondary Government Females : 227 Secondary Catholic Males: 167 Secondary Catholic Females : 213 Secondary Other Independent Schools Males : 546 Secondary Other Independent Schools Females : 548 Secondary Total Males : 912 Secondary Total Females : 958

% Government:	48 %
% Catholic:	16 %
% Independent:	36 %
% Government:	22 %
% Catholic:	20 %
% Independent:	58 %
	% Catholic: % Independent: % Government: % Catholic:

Suburb : Campbelltown (NSW) State : New South Wales Population : 12,548 **SEIFA : 937** Pre-school Males: 79 Pre-school Females : 76 Infants-Primary Government Males : 306 Infants-Primary Government Females : 280 Infants-Primary Catholic Males : 91 Infants-Primary Catholic Females : 114 Infants-Primary Other Independent Schools Males : 48 Infants-Primary Other Independent Schools Females : 62 Infants-Primary Total Males : 448 Infants-Primary Total Females : 464 Secondary Government Males : 234 Secondary Government Females : 221 Secondary Catholic Males : 47 Secondary Catholic Females : 50 Secondary Other Independent Schools Males : 18 Secondary Other Independent Schools Females : 26 Secondary Total Males : 311 Secondary Total Females : 316

Infants-Primary:	% Government:	65 %
	% Catholic:	23 %
	% Independent:	12 %
Secondary:	% Government:	76 %
	% Catholic:	16 %
	% Independent:	7 %



### SA2 Area: Nelson Bay Peninsula

Total Population Projected (2017) : **21,844** Total Population Projected (2022) : **23,064** Total Population Projected (2027) : **24,048** Total Population Projected (2032) : **24,770** 

Total Population Change 2017-2032 proj. (pct) : 13 % Total Population Change 2017-2032 proj. : 2,926 persons

### SA2 Area : Nelson Bay Peninsula

Age 0-4 Projected (2017) : **877** Age 5-9 Projected (2017) : **1,173** Age 10-14 Projected (2017) : **1,241** Age 15-19 Projected (2017) : **1,126** 

Age 0-4 Projected (2022) : **824** Age 5-9 Projected (2022) : **1,032** Age 10-14 Projected (2022) : **1,331** Age 15-19 Projected (2022) : **1,202** 

Age 0-4 Projected (2027) : **815** Age 5-9 Projected (2027) : **997** Age 10-14 Projected (2027) : **1,224** Age 15-19 Projected (2027) : **1,280** 

Age 0-4 Projected (2032) : **807** Age 5-9 Projected (2032) : **991** Age 10-14 Projected (2032) : **1,198** Age 15-19 Projected (2032) : **1,199** 

Age 5-19 Projected (2017) : **3,540** Age 5-19 Projected (2022) : **3,565** Age 5-19 Projected (2027) : **3,501** Age 5-19 Projected (2032) : **3,388** 

Age 5-19 Change 2017-2032 proj. (pct): -4 % Age 5-19 Change 2017-2032 proj. : -152 persons



### SA2 Area : Truganina

Age 0-4 Projected (2017) : **3,704** Age 5-9 Projected (2017) : **2,590** Age 10-14 Projected (2017) : **1,532** Age 15-19 Projected (2017) : **1,119** 

Age 0-4 Projected (2022) : **5,568** Age 5-9 Projected (2022) : **4,509** Age 10-14 Projected (2022) : **3,043** Age 15-19 Projected (2022) : **2,050** 

Age 0-4 Projected (2027) : 7,345 Age 5-9 Projected (2027) : 6,155 Age 10-14 Projected (2027) : 4,642 Age 15-19 Projected (2027) : 3,342

Age 0-4 Projected (2032) : **8,590** Age 5-9 Projected (2032) : **7,817** Age 10-14 Projected (2032) : **6,150** Age 15-19 Projected (2032) : **4,758** 

Age 5-19 Projected (2017) : **5,241** Age 5-19 Projected (2022) : **9,602** Age 5-19 Projected (2027) : **14,139** Age 5-19 Projected (2032) : **18,725** 

Age 5-19 Change 2017-2032 proj. (pct): 257 % Age 5-19 Change 2017-2032 proj. : 13,484 persons

### SA2 Area : Rowville - South

Age 0-4 Projected (2017) : Age 5-9 Projected (2017) : Age 10-14 Projected (2017) : Age 15-19 Projected (2017) :

Age 0-4 Projected (2022) : Age 5-9 Projected (2022) : Age 10-14 Projected (2022) : Age 15-19 Projected (2022) :

Age 0-4 Projected (2027) : Age 5-9 Projected (2027) : Age 10-14 Projected (2027) : Age 15-19 Projected (2027) :

Age 0-4 Projected (2032) : 600 Age 5-9 Projected (2032) : 657 Age 10-14 Projected (2032) : 699 Age 15-19 Projected (2032) : 749

Age 5-19 Projected (2017) : 2,307 Age 5-19 Projected (2022) : 2,167 Age 5-19 Projected (2027) : 2,121 Age 5-19 Projected (2032) : 2,105

Age 5-19 Change 2017-2032 proj. (pct): -9 % Age 5-19 Change 2017-2032 proj. : -202 persons



Prince Alfred College	KENT TOWN			
		SA		
School Sector	Independent			
Year Range	R-12			
		annual	08 - 20	
	Enrolments	change	change	
2020 Enrolments	1116	-0.98%	16.74%	
2019 Enrolments	1127	0.71%	17.89%	
2018 Enrolments	1119	1.91%	17.05%	
2017 Enrolments	1098	-0.36%	14.85%	
2016 Enrolments	1102	2.61%	15.27%	
2015 Enrolments	1074	0.09%	12.34%	
2014 Enrolments	1073	2.09%	12.24%	
2013 Enrolments	1051	-2.41%	9.94%	
2012 Enrolments	1077	4.87%	12.66%	
2011 Enrolments	1027	-0.68%	7.43%	
2010 Enrolments	1034	3.50%	8.16%	
2009 Enrolments	999	4.50%	4.50%	
2008 Enrolments	956		0.00%	
Full Time Equivalent Teach	116			
Full Time Equivalent Non-	Teaching Staff	93.7		
	Girls	Boys	% girls	
2020 Enrolments	0	1116	0.00%	
Source - 2020 ACARA data				

School Sector			
Year Range	Prep-12		
		annual	08 - 20
	Enrolments	change	change
2020 Enrolments	935	0.75%	-15.84%
2019 Enrolments	928	-3.93%	-16.47%
2018 Enrolments	966	-5.85%	-13.05%
2017 Enrolments	1026	-4.91%	-7.65%
2016 Enrolments	1079	-0.83%	-2.88%
2015 Enrolments	1088	-0.64%	-2.07%
2014 Enrolments	1095	-1.71%	-1.44%
2013 Enrolments	1114	9.00%	0.27%
2012 Enrolments	1022	-8.50%	-8.01%
2011 Enrolments	1117	-0.09%	0.54%
2010 Enrolments	1118	0.36%	0.63%
2009 Enrolments	1114	0.27%	0.27%
2008 Enrolments	1111		0.00%
Full Time Equivalent Teach	ning Staff	96.2	
Full Time Equivalent Non-Teaching Staff		62.6	
	Girls	Boys	% girls
2020 Enrolments	935	0	100.00%
Source - 2020 ACARA data			



### **Comparisons Demographics**

Description	Major Catchment Area	Minor Catchment Area	Greater Sydney	NSW	Australia
Population	533,049	273,107	5,621,676	7,467,659	23,349,292
Population 5 – 18 year olds	79,175	29,166	944,792	1,261,630	3,980,960
% 5 – 18 year olds	14.85%	10.68%	16.81%	16.89%	17.05%
Growth total population % 2017 – 2032 (ABS)	26.28%	25.57%	27.93%	23.52%	24.78%
Growth 5 – 18 year old % 2017 – 2032 (ABS)	28.40%	31.44%	26.81%	20.79%	22.32%
Average SEIFA Score	1,127	1,129	1,032	1,012	1,004
Average Household Income	\$135,376	\$136,969	\$107,640	\$99,175	\$94,806
Average Age	38.5	38.2	37.9	38.9	38.6



### What value can we achieve?

- Understanding and mapping where current students come from
- Understanding where future students are coming from
- Identify the future growth areas and where to market
- Review bus routes and make sure they are effective
- Understanding available information = informed decisions



### Mapping for schools

Shows you all the data described above in a way you can easily interrogate it for all areas (Australia wide).

We have some similar mapping set up for New Zealand.

https://spectrumanalysis.com.au/services/education-analysis



### **Prize Draw**

One lucky live attendee will win a 12 month subscription to the Spectrum Analysis Online GeoMapping Level 3 Annual Subscription (value \$700).

https://spectrumanalysis.com.au/wp-content/uploads/20211028demographics-and-mapping-for-schools-colleges-anduniversities-peter-buckingham.pdf (page 36)

And the winner is...



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