

Demographic Mapping for School Strategic Planning

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Why are demographics required?

- Big Picture
 - Greenfield sites
 - Major capital expenditure expansion
 - Early Learning Centres ELC's
- Operations
 - Enrolments
 - Marketing
 - Buses
- Strategy NOT "wet finger in the air"





Year

Catholic

Combined

Primary

Secondary

Special

Government

Combined

Primary

2019

716,774

104,714

354,703

254,588

2,769

2,603,138

192,095

1,498,154

879,857

33,032

629,780

548,642

28,465

41,389

11,283

3,949,691

2020

727,194

110,878

354,030

259,298

2,989

2,641,882

196,101

1,500,105

912,378

33,299

645,907

562,133

28,177

42,365

13,231

4,014,983

2021

737,362

118,004

354,086

262,238

3,033

2,635,773

197,522

1,487,390

917,229

33,632

669,049

582,840

29,270

43,493

13,447

4,042,184

2022

745,401

124,309

354,710

263,316

3,066

2,619,520

200,610

1,457,899

925,952

35,059

690,734

602,862

28,458

44,722

14,693

4,055,655

2019 - 2022

%

3.99%

18.71%

0.00%

3.43%

10.74%

0.63%

4.43%

-2.69%

5.24%

6.14%

9.68%

9.88%

-0.03%

8.05%

30.22%

2.68%

2020 - 2022

%

2.50%

12.11%

0.19%

1.55%

2.60%

-0.85%

2.30%

-2.81%

1.49%

5.29%

6.94%

7.25%

0.99%

5.56%

11.05%

1.01%

2021 - 2022

%

1.09%

5.34%

0.18%

0.41%

1.10%

-0.62%

1.56%

-1.98%

0.95%

4.24%

3.24%

3.44%

-2.77%

2.83%

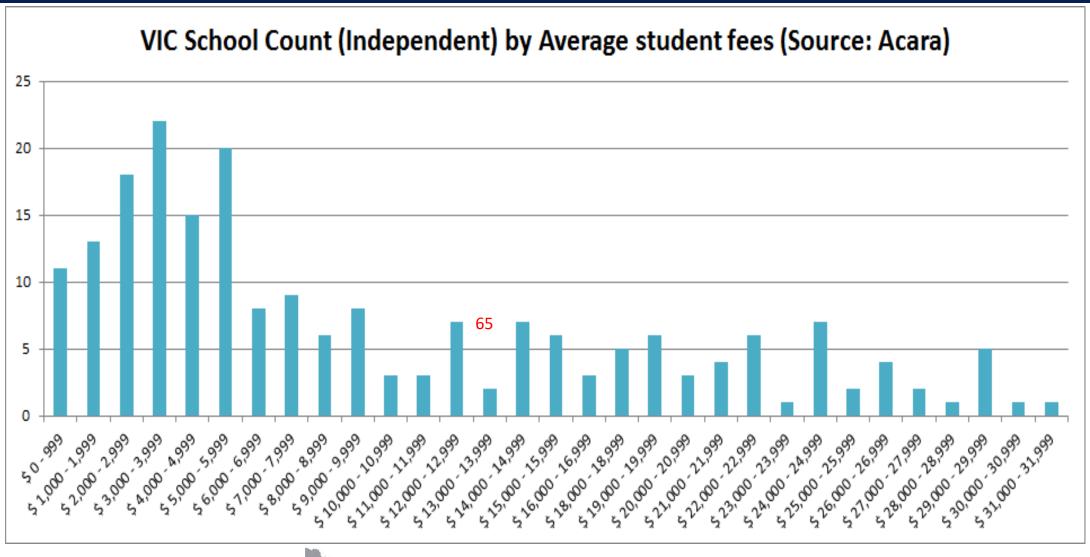
9.26%

0.33%

Secondary Special Independent Combined Primary Secondary Special **Grand Total**

VIC	2019	2020	2021	2022	2019-2022	2020-2022	2021-2022
Catholic	208,298	210,030	210,650	210,550	1.08%	0.25%	-0.05%
Combined	12,998	13,228	13,333	13,340	2.63%	0.85%	0.05%
Primary	108,110	107,883	107,046	106,419	-1.56%	-1.36%	-0.59%
Secondary	86,550	88,170	89,504	90,026	4.02%	2.11%	0.58%
Special	640	750	767	766	19.57%	2.13%	-0.16%
Government	628,789	643,081	644,230	644,598	2.51%	0.24%	0.06%
Combined	55,550	57,632	59,334	60,450	8.82%	4.89%	1.88%
Primary	351,141	354,240	352,425	350,134	-0.29%	-1.16%	-0.65%
Secondary	206,813	216,233	218,199	218,810	5.80%	1.19%	0.28%
Special	15,285	14,976	14,273	15,204	-0.53%	1.52%	6.53%
Independent	146,294	150,226	154,690	159,179	8.81%	5.96%	2.90%
Combined	137,309	140,707	144,917	148,887	8.43%	5.81%	2.74%
Primary	3,888	4,018	4,260	4,274	9.93%	6.37%	0.34%
Secondary	3,310	3,445	3,125	3,125	-5.58%	-9.29%	0.01%
Special	1,787	2,055	2,389	2,893	61.90%	40.73%	21.10%
Total	983,381	1,003,337	1,009,570	1,014,327	3.15%	1.10%	0.47%

Independent Schools' fees – Where are you in similar market (VIC)?





VICTORIA

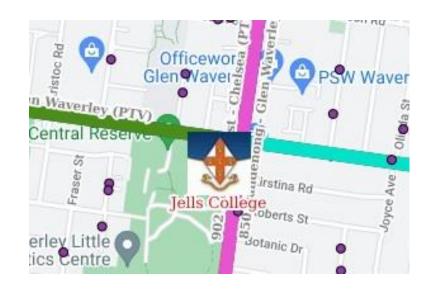
Example of Data in a mapping environment

- GeoMapping Plus:
- Spectrum Analysis Website
 - Services
 - Education Analysis

Jells College Sample Online Map

We have created a fictitious school called Jells College and uploaded some sample data. Have a play with this online map.

JELLS COLLEGE SAMPLE ONLINE MAP







What value can we achieve?

- Understanding and mapping where current students come from
- Understanding where future students are coming from
- Identify the future growth areas and where to market
- Review bus routes and make sure they are effective
- Understanding available information = Informed decisions





Thank you

Any Questions?

Thank you reviews welcome on either

Google https://g.page/spectrum-analysis-aus/review or

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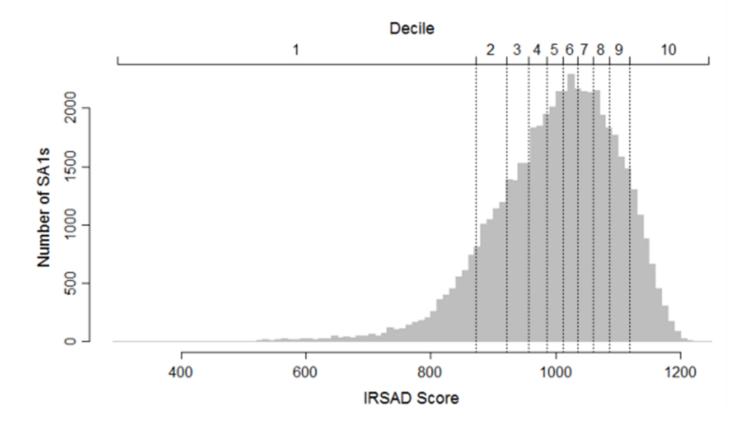
Bachelor of Science, Graduate Diploma in Market Modelling Certified Management Consultant (CMC) Certified Franchise Executive (CFE) Fellow of the Franchise Council of Australia (FFCA) Fellow Institute of Management Consultants (FIMC)





Examples of information and applications

SEIFA ABS product - Socio Economic Index for Areas



Demographics Data - Census 2021 (SA2)

Mount Waverley - North		
	#	
Residential population	16,076	
Average Household Income	\$128,771	

Age		
	#	%
Population 0 - 5	788	4.9%
Population 6 - 12	1,410	8.8%
Population 13 - 18	1,327	8.3%
Population 19 - 24	1,350	8.5%
Population 25 - 34	1,873	11.7%
Population 35 - 44	2,155	13.5%
Population 45 - 54	2,165	13.6%
Population 55 - 64	1,945	12.2%
Population 65+	2,874	18%

Demographics Data - Census 2021 (SA2)

Mosman

Students by Sector and Gender

Students	Total		Government		Catholic		Independent	
Students	Male	Female	Male	Female	Male	Female	Male	Female
Pre- school students	152	124	-	-	-	-	-	-
Primary school students	589	615	255	270	123	139	204	186
Secondary School students	606	526	140	124	80	98	345	306

Student Number and Percentage by Sector

Students	Total		Gover	Government		Catholic		Independent	
Students	#	%	#	%	#	%	#	%	
Pre- school students	301	100%	-	-	-	-	-	-	
Primary school students	1,200	100%	523	43.5%	267	22.2%	413	34.3%	
Secondary School students	1,162	100%	268	23.5%	232	20.3%	642	56.2%	

Campbelltown

Students by Sector and Gender

Students	Students		Government		Catholic		Independent	
Students	Male	Female	Male	Female	Male	Female	Male	Female
Pre- school students	210	205	-	-	-	-	-	-
Primary school students	882	840	573	541	126	143	140	150
Secondary School students	641	666	414	401	165	168	79	66

Student Number and Percentage by Sector

Students	Total		Government		Catholic		Independent	
Students	#	%	#	%	#	%	#	%
Pre- school students	414	100%	-	-	-	-	-	-
Primary school students	1,694	100%	1,129	66%	303	17.7%	279	16.3%
Secondary School students	1,364	100%	826	60.1%	369	26.9%	179	13%

Ethnicity - two areas in Melbourne metro

Language spoken at home – t	he
west	

	#	%
English Only	3,199	19%
Chinese	1,300	7.7%
Indo Aryan	1,658	9.9%
Arabic	3,473	20.7%
SE Asian & Austronesian	708	4.2%
Other Non- English	6,478	38.5%

Language spoken at home – east			
	#	%	
English Only	9,263	88.4%	
Chinese	85	0.8%	
Indo Aryan	30	0.3%	
Arabic	22	0.2%	
SE Asian & Austronesian	413	3.9%	
Other Non- English	664	6.3%	

Total Population Projections (SA2)

Area : Truganina

State: VIC

Year	Total Persons
2022	43,494
2023	46,700
2024	49,894
2025	53,067
2026	56,218
2027	59,342
2028	62,469
2029	65,595
2030	68,712
2031	71,810
2032	74,888
Growth 22-32 (#)	+31,394 persons
Growth 22-32 (%)	+72.2%

Area: Rowville - South

State: VIC

Year	Total Persons
2022	11,345
2023	11,409
2024	11,465
2025	11,520
2026	11,570
2027	11,611
2028	11,654
2029	11,696
2030	11,738
2031	11,774
2032	11,814
Growth 22-32 (#)	+469 persons
Growth 22-32 (%)	+4.1%

Age 0-18 Population Projections (SA2)

SA2 Area : **Truganina**

State: VIC

Age 0-18 Population Projections

Year	Age 0-4	Age 5-11	Age 12-18	Age 5-18
2022	5,568	5,898	3,269	9,167
2023	5,973	6,362	3,635	9,996
2024	6,352	6,825	4,018	10,843
2025	6,713	7,293	4,404	11,697
2026	7,043	7,762	4,803	12,564
2027	7,345	8,274	5,155	13,429
2028	7,625	8,768	5,538	14,306
2029	7,894	9,244	5,929	15,173
2030	8,145	9,713	6,316	16,029
2031	8,374	10,170	6,701	16,871
2032	8,590	10,625	7,090	17,715
Growth 22-32 (#)	+3,022 persons	+4,726 persons	+3,822 persons	+8,548 persons
Growth 22-32 (%)	+54.3%	+80.1%	+116.9%	+93.3%

SA2 Area: Rowville - South

State : VIC

Age 0-18 Population Projections

Year	Age 0-4	Age 5-11	Age 12-18	Age 5-18
2022	588	917	1,070	1,986
2023	592	918	1,051	1,970
2024	594	919	1,042	1,962
2025	599	911	1,028	1,939
2026	599	914	1,031	1,945
2027	599	917	1,028	1,945
2028	602	922	1,018	1,940
2029	600	922	1,016	1,938
2030	602	923	1,011	1,933
2031	598	925	1,012	1,937
2032	600	928	1,008	1,936
Growth 22-32 (#)	+12 persons	+11 persons	-61 persons	-50 persons
Growth 22-32 (%)	+2%	+1.2%	-5.7%	-2.5%

Comparison Demographics

Description	Major Catchment Area	Minor Catchment Area	Greater Sydney	NSW	Australia
Population	533,049	273,107	5,621,676	7,467,659	23,349,292
Population 5 – 18 year olds	79,175	29,166	944,792	1,261,630	3,980,960
% 5 – 18 year olds	14.85%	10.68%	16.81%	16.89%	17.05%
Growth total population % 2017 – 2032 (ABS)	26.28%	25.57%	27.93%	23.52%	24.78%
Growth 5 – 18 year old % 2017 – 2032 (ABS)	28.40%	31.44%	26.81%	20.79%	22.32%
Average SEIFA Score	1,127	1,129	1,032	1,012	1,004
Average Household Income	\$135,376	\$136,969	\$107,640	\$99,175	\$94,806
Average Age	38.5	38.2	37.9	38.9	38.6

ACARA

School Name: Pymble Ladies' College Website: http://www.pymblelc.nsw.edu.au Campus Type: School Single Entity

School Sector : Independent School Type : Combined

Full Time Equivalent Teaching Staff: 231 Full Time Equivalent Non-Teaching Staff: 146.8

Total Enrolments : 2265 Girls Enrolments : 2265 Boys Enrolments : 0

Full-Time Equivalent Teaching Staff/Enrolment: 0.10

Enrolments

Year	Enrolments	Change vs prev. year	Change vs 2008
2021 Enrolments	2,265	0.59%	10%
2020 Enrolments	2,252	-0.92%	9.37%
2019 Enrolments	2,273	3.19%	10.39%
2018 Enrolments	2,203	4.01%	6.00%
2017 Enrolments	2,119	-0.09%	2.87%
2016 Enrolments	2,120	-1.67%	2.96%
2015 Enrolments	2,156	1.22%	4.71%
2014 Enrolments	2,130	0.71%	3.45%
2013 Enrolments	2,115	0.62%	2,72%
2012 Enrolments	2,102	-1.04%	2.09%
2011 Enrolments	2,124	2.91%	3.16%
2010 Enrolments	2,064	3.15%	0.24%
2009 Enrolments	2,001	-2.92%	-2.92%
2008 Enrolments	2,059	Not Available	0%

Average Fee - 2020

8 per Student

(Source: ACARA data released March 2022)

School Name: Ascham School

Website: http://www.ascham.nsw.edu.au Campus Type: School Single Entity

School Sector : Independent School Type : Combined

Full Time Equivalent Teaching Staff: 130.4 Full Time Equivalent Non-Teaching Staff: 88.2

Total Enrolments : 1158 Girls Enrolments : 1158 Boys Enrolments : 0

Full-Time Equivalent Teaching Staff/Enrolment: 0.11

Enrolments

2021 Enrolments 1,158 -0.86% 10.8 2020 Enrolments 1,168 -1.1% 20.9 2019 Enrolments 1,181 2.79% 22.2 2018 Enrolments 1,140 0.26% 18.6 2017 Enrolments 1,146 0.97% 18.8 2016 Enrolments 1,135 4.32% 17.4 2015 Enrolments 1,098 2.93% 12.8 2014 Enrolments 1,057 2.62% 9.4 2013 Enrolments 1,030 0% 6.6 2012 Enrolments 1,030 1.78% 6.6	1% 6%
2019 Enrolments 1,181 2.70% 22.2 2018 Enrolments 1,149 0.26% 18.0 2017 Enrolments 1,146 0.97% 18.6 2016 Enrolments 1,135 4,32% 17.4 2015 Enrolments 1,088 2,93% 12.6 2014 Enrolments 1,057 2,62% 9,4 2013 Enrolments 1,090 0% 6,6	6%
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2016 Enrolments 1,135 4,32% 17,4 2015 Enrolments 1,098 2,93% 12,6 2014 Enrolments 1,057 2,62% 9,4 2013 Enrolments 1,090 0% 6,6	4%
2015 Enrolments 1,088 2,93% 12.6 2014 Enrolments 1,057 2,62% 9,4 2013 Enrolments 1,030 0% 6,6	3%
2014 Enrolments 1,057 2.62% 9.4 2013 Enrolments 1,030 0% 6.6	9%
2013 Enrolments 1,030 0% 6.6	3%
	2%
2012 Enrolments 1,090 1.78% 6.6	1%
	1%
2011 Enrolments 1,012 2.64% 4.7	596
2010 Enrolments 986 1.02% 2.0	
2009 Enrolments 976 1.04% 1.0	7%
2009 Enrolments 966 Not Available 0	

Average Fee - 2020

8 per Student	836,752
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(Source: ACARA data released March 2022)