

2024 Data, Finance and Online Update for Schools

Peter Buckingham BSc GradDip MktMdl CMC CFE FFCA FIMC MEdPlus Co-Founder and Managing Director of Spectrum Analysis

John Somerset BCom GradDip (AppFin & Inv) MB (Rsrch) FCA

Founder and Director of Somerset Education

Sue Ellson GK BBus MPC PCDAA ASA WV SPN MEdPlus

Independent LinkedIn Specialist, Author, Educator and Practitioner

12 March 2024

https://spectrumanalysis.com.au/blog/2024-data-finance-and-online-update-for-schools











Peter Buckingham



Peter Buckingham BSc GradDip MktMdl CMC, CFE, FFCA, FIMC

https://www.linkedin.com/in/peterbuckingham1 https://spectrumanalysis.com.au/about-us/team/peter-buckingham peterb@spectrumanalysis.com.au +61 411 604 921

Co-Founder and Managing Director of Spectrum Analysis Australia Pty Ltd, a boutique provider of quantitative geodemographic modelling, facts, data and analysis services based in Surrey Hills, Melbourne, Victoria Australia.

Bachelor of Science, Graduate Diploma in Market Modelling Certified Management Consultant (CMC) Certified Franchise Executive (CFE) Fellow of the Franchise Council of Australia (FFCA) Fellow Institute of Management Consultants (FIMC)





Issues from ACARA data

- 49,000 additional Full-time students across Australia 2022 2023
- Government still educate 64% of all students
- Catholics educate 18.43%
- Independent schools educate 17.49 %
- Total increase 2022 2023 = 1.21%
- Government rose 0.34%
- Catholic education increased 1.71%
- Independent schools increased 3.98%





Learnings from 2023 ACARA data

					AUSTRALIA					
	Full Time Equivalent Enrolments									
	2019	2020	2021	2022	2023	2023%	2019-2023	2020-2023	2021-2023	2022-2023
Catholic	713,755	724,312	734,539	742,691	755,373	18.43%	5.83%	4.29%	2.84%	1.71%
Combined	104,714	110,878	117,674	123,947	130,875	3.19%	24.98%	18.04%	11.22%	5.59%
Primary	353,719	353,093	353,489	354,225	356,362	8.69%	0.75%	0.93%	0.81%	0.60%
Secondary	252,553	257,353	260,242	261,244	264,530	6.45%	4.74%	2.79%	1.65%	1.26%
Special	2,769	2,989	3,133	3,275	3,606	0.09%	30.23%	20.65%	15.10%	10.09%
Government	2,600,282	2,639,361	2,633,330	2,618,283	2,627,224	64.09%	1.04%	-0.46%	-0.23%	0.34%
Combined	191,239	195,338	196,800	199,930	201,309	4.91%	5.27%	3.06%	2.29%	0.69%
Primary	1,497,931	1,499,929	1,487,242	1,457,832	1,457,140	35.54%	-2.72%	-2.85%	-2.02%	-0.05%
Secondary	878,251	910,948	915,801	925,601	932,557	22.75%	6.18%	2.37%	1.83%	0.75%
Special	32,861	33,146	33,487	34,920	36,218	0.88%	10.21%	9.27%	8.15%	3.72%
Independent	628,059	644,230	667,356	689,395	716,848	17.49%	14.14%	11.27%	7.42%	3.98%
Combined	547,946	561,472	582,205	602,612	624,222	15.23%	13.92%	11.18%	7.22%	3.59%
Primary	27,908	27,668	28,791	27,961	29,035	0.71%	4.04%	4.94%	0.85%	3.84%
Secondary	40,674	41,615	42,978	44,213	46,813	1.14%	15.09%	12.49%	8.92%	5.88%
Special	11,530	13,474	13,383	14,610	16,778	0.41%	45.51%	24.52%	25.36%	14.84%
Grand Total	3,942,096	4,007,903	4,035,225	4,050,369	4,099,444	100.00%	3.99%	2.28%	1.59%	1.21%











Issues I see of relevance at present

- Huge growth in Independent schools over the last few years
 - 2019 2022 was 8.81% increase
 - 2019 2023 was 14.14% increase Total students rose 3.99%
- Is this sustainable or was this the good fortune of COVID, and will it start to reverse as harder economic times hit?
- Will Victoria feel the squeeze first due to additional taxes imposed by Government on Independents schools with fees over \$15K?
- Quote "From 1 July 2024, non-government schools with an income per student of more than \$15,000 will be subject to payroll tax."





The Co-ed issue

TABLE 1 INDEPENDENT SCHOOLS SUM OF TOTAL ENROLMENTS

	Boys	Girls	Co-Ed	Grand Total
ACT	16.90%	8.12%	74.98%	100.00%
NSW	14.89%	14.25%	70.86%	100.00%
NT	0.00%	0.00%	100.00%	100.00%
QLD	7.32%	6.74%	85.94%	100.00%
SA	5.18%	5.63%	89.19%	100.00%
TAS	9.86%	10.83%	79.31%	100.00%
VIC	4.31%	9.19%	86.51%	100.00%
WA	6.76%	9.46%	83.78%	100.00%
Grand Total	9.08%	10.04%	80.88%	100.00%











The Co-ed issue

- Victoria has been heading this way for many years (40+).
- Originally 20 AGS and APS boy's schools in Melbourne, Geelong and Kilmore.
- Now only 8 all-boys schools now and Full!
- 12 APS / AGS Co-Ed schools, some now with multi campuses.
- These 12 schools have over 12,000 girls now attending (around 30%).
- Is Sydney now heading this way with Cranbrook and Newington starting a phase in of girls in 2026?





Keep in touch



+61 3 9830 0077

peterb@spectrumanalysis.com.au

https://spectrumanalysis.com.au

Suite 6, 407 Canterbury Road, Surrey Hills Victoria 3127

https://www.linkedin.com/in/peterbuckingham1

https://www.linkedin.com/company/spectrumanalysisaustralia

https://twitter.com/spectrumanlysis

https://www.facebook.com/spectrumanalysisaustralia

https://www.youtube.com/@spectrumanalysisaustralia





John Somerset FCA



John Somerset BCom GradDip (AppFin & Inv), MB (Rsrch) FCA

https://www.linkedin.com/in/john-somerset-fca-27932028

https://www.somerseteducation.net

info@somerseteducation.net

+617 3263 5300

John Somerset BCom GradDip (AppFin & Inv), MB (Rsrch) FCA is the Founder and Director of Somerset Education, a business specialising in helping boards and senior management with the good financial and strategic governance of their schools based in Brisbane, Queensland, Australia.







2024 Online Update

Quick Reminders and Resources

https://spectrumanalysis.com.au/blog/2024-data-finance-and-online-update-for-schools



By Sue Ellson GK BBus MPC PCDAA ASA WV SPN MEdPlus Marketing Consultant Spectrum Analysis Australia











Sue Ellson



Sue Ellson GK BBus MPC PCDAA ASA WV SPN MEdPlus

https://www.linkedin.com/in/sueellson https://spectrumanalysis.com.au/about-us/team/sue-ellson marketing@ spectrumanalysis.com.au +61 402 243 271

Sue Ellson has been the Marketing Consultant to Spectrum Analysis Australia Pty Ltd, a boutique provider of quantitative geodemographic modelling, facts, data and analysis services based in Surrey Hills, Melbourne, Victoria Australia since May 2018.

Golden Key International Honour Society (GK)
Bachelor of Business (Administrative Management)
Melbourne Press Club (MPC)
Career Development Association of Australia (CDAA)
Australian Society of Authors (ASA)
Writers Victoria (WV)
Small Press Network (SPN)
Educate Plus (EdPlus)





Digital Resources

- From SERPs to CHERPs Face 2 Face Magazine Educate Plus 2023 pages 12-14 https://www.educateplus.edu.au/about-us/face2face
- Existing Terminology and Artificial Intelligence Terminology https://sueellson.com/blog/existing-terminology-and-artificial-intelligence-terminology
- 'TikTok Beats Google as the Top Search Engine for Gen Z' https://segmentify.com/blog/tiktok-as-search-engine-vs-google





Digital Landscape

ONLINE PRESENCE

Search Query

Risk & Reward

Cyber Security

SaaS Innovations



Prompt and Regeneration Query

Various Biases

Algorithm Changes

Integrations & API











Reminders

- Website only 'owned' online asset
- Email / SMS list only 'owned' people asset
- Goal is to have website content indexed and if you link to your social media posts, some of your social content will be indexed in search results and potentially chat results
- Experiment with Microsoft Copilot (via Bing), Google Gemini and Chat GPT as a minimum compare the results for your school





LinkedIn

- Aim for 80% of Year 11 (or Year 12) students to list your School in their Education Section of their LinkedIn Profile before departure
- Create a Newsletter on LinkedIn will automatically invite all new Followers to Subscribe
- Update your About School Page there are several new sections and a free Lead Generation Form
- Posting weekly on LinkedIn will double your engagement
- You need to ask Followers to click the Notification Bell and choose 'All new posts' so they can see your content (start by asking Staff to do this)





Keep in touch



+61 3 9830 0077

marketing@spectrumanalysis.com.au

https://spectrumanalysis.com.au

Suite 6, 407 Canterbury Road, Surrey Hills Victoria 3127

https://www.linkedin.com/in/sueellson

https://www.linkedin.com/company/spectrumanalysisaustralia

https://twitter.com/spectrumanlysis

https://www.facebook.com/spectrumanalysisaustralia

https://www.youtube.com/@spectrumanalysisaustralia



